

Slow, fast, rapid EV charging

What's best

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26th of September, 2023



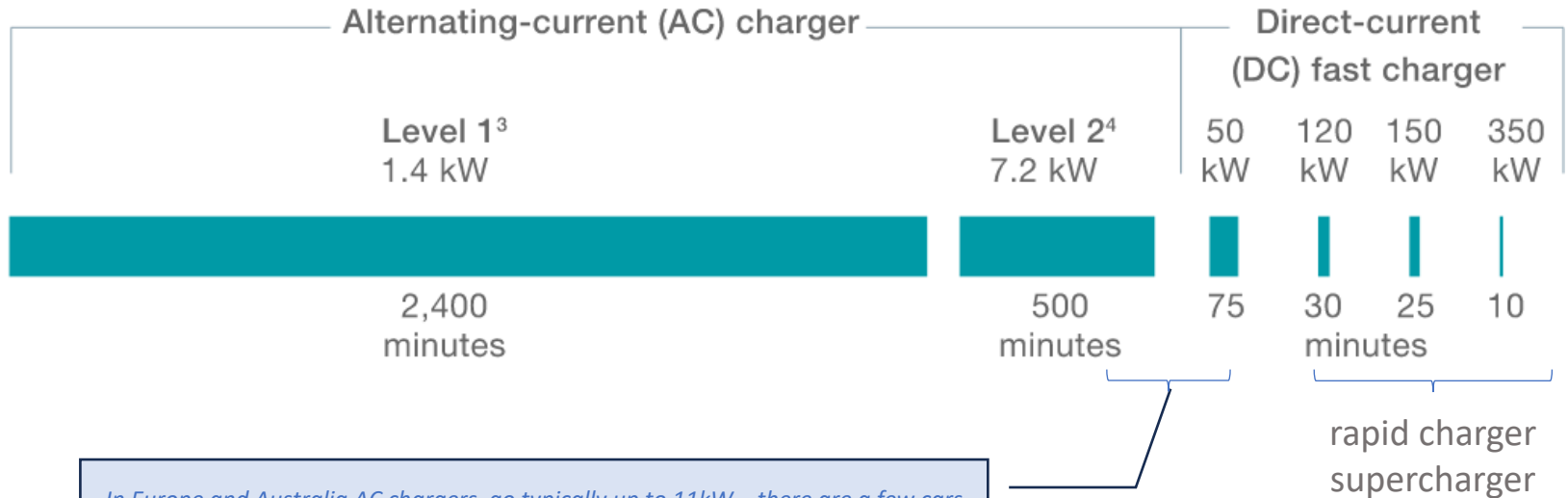


Battery and charger must go together like horse and carriage;
one party does not deliver without the other.

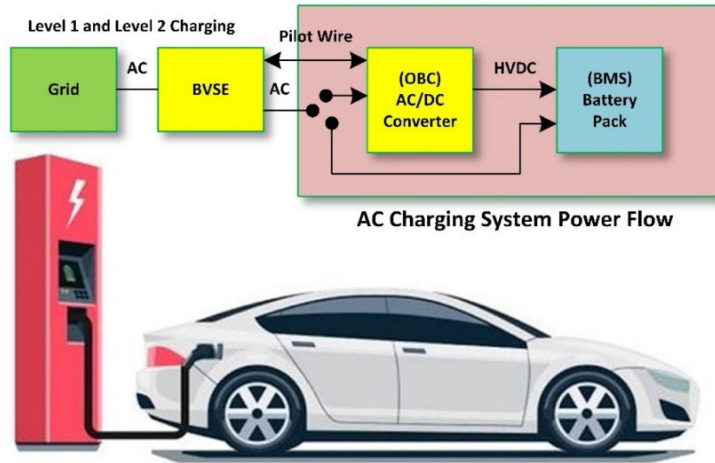
DEFINITION

Slow, **Fast**, **Rapid** Charger and more

Time to “fill up” a 60-kWh electric-vehicle (EV)¹ battery using different chargers²



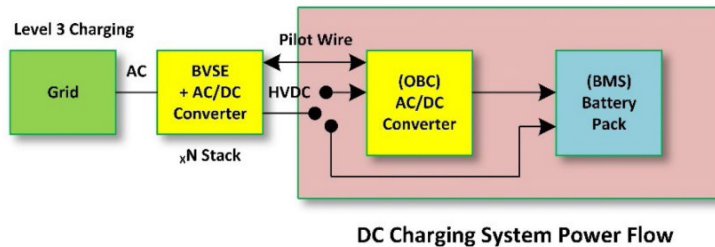
EV Charging Infrastructure



Level 1 and Level 2
Residential Charging



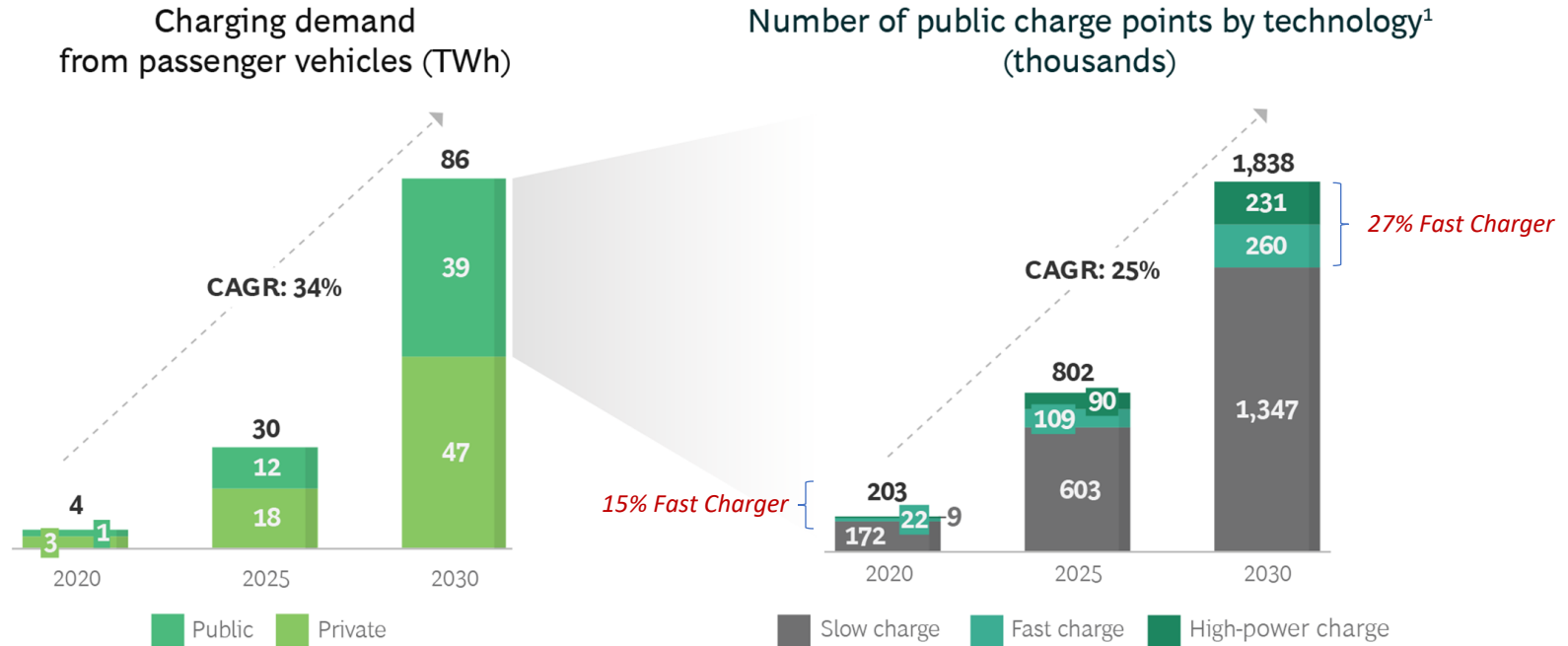
Level 2
Work and Public place Charging



Level 3
DC Fast Charging

MARKET

Europe's EV charging demand



Source: BCG EV forecast, 2021; BCG analysis.

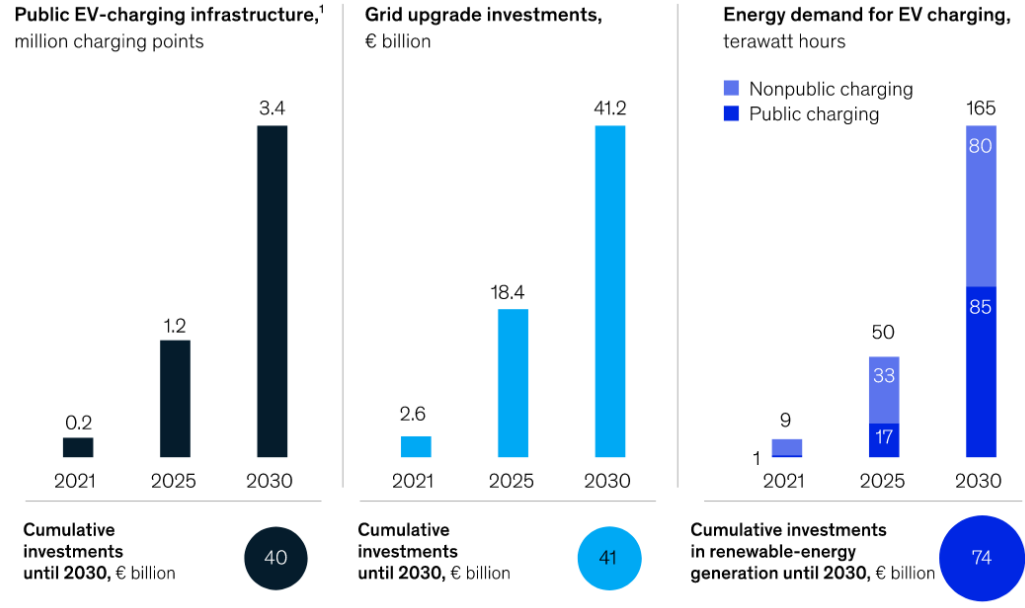
¹Public slow chargers are under 22kW, while public fast chargers are between 22kW and 149kW; public high-power chargers are more than 149kW.

Europe's EV charging demand

The EU-27 will need at least **3.4 million** operational public charging points by 2030.

Passenger cars: 2.9 million
 Light commercial vehicles: 0.4 million
 Trucks and buses: 0.1 million

















Not included: 29 million private charging stations



Equivalent investment in grid support

Deployment bottlenecks

● High ● Medium

Bottleneck	Severity	Example
 ~3- to 18-month lead times for construction work permits for DC 150+ kW chargers, due to approvals from city planning and highway bodies and local energy/geology authorities, and performance of archaeological studies	● High	EVCI setup for DC 150+ kW highway chargers takes ~14 months, of which ~8 months are for acquiring the required planning permissions from the Ministry of Infrastructure and Water Management 
 ~5- to 8-month lead times for DSO approvals for network extension and substation creation for approvals from city planning, transport/environmental ministries, and authorities dealing with archeological discoveries	● High	It takes ~3 months for the project to be assessed and queued by an engineer, then ~3 months for the DSO to secure planning permissions 
 Up to 20 months time to get access to grid, also due to shortage and long delivery times of transformers	● High	Lead time for delivery and installation of new transformers is 20 months when new substation is required 
 +1 month waiting time for installation, due to lack of experienced electricians	● High	Electricians are overbooked due to PV and EVCI installations, often waiting +3 weeks 
 6+ months to deliver EVCI hardware	● Medium	DC 150 kW chargers have lead time of 6-8 months for hardware delivery 
 Limited visibility of user load profiles hinders deployment of smart charging solutions	● Medium	With 5% smart meter penetration rate, DSOs have limited opportunities to predict and evaluate alternative solutions to grid reinforcements (eg, ToU, decentral power solutions) 
 Capped investments of DSOs (fixed percentage of revenues) lag behind investment needs for modernization	● Medium	In Poland, DSOs have an obligation to invest each year 10-30% of annual profits, this is insufficient to upgrade grid built in the 1970s and 1980s 
 Significant effort by CPOs to coordinate with multiple DSOs across Europe and within countries	● Medium	850+ DSOs throughout Germany require CPOs to follow different processes for deploying EVCI 

- *Construction Work Permit*
- *Utility Approval*
- *Grid capacity*
- *Workforce shortages*
- *Hardware delivery*
- *Grid capacity strategy*
- *Grid capacity investment*
- *No unified rules*

Impact on the grid (Europe)

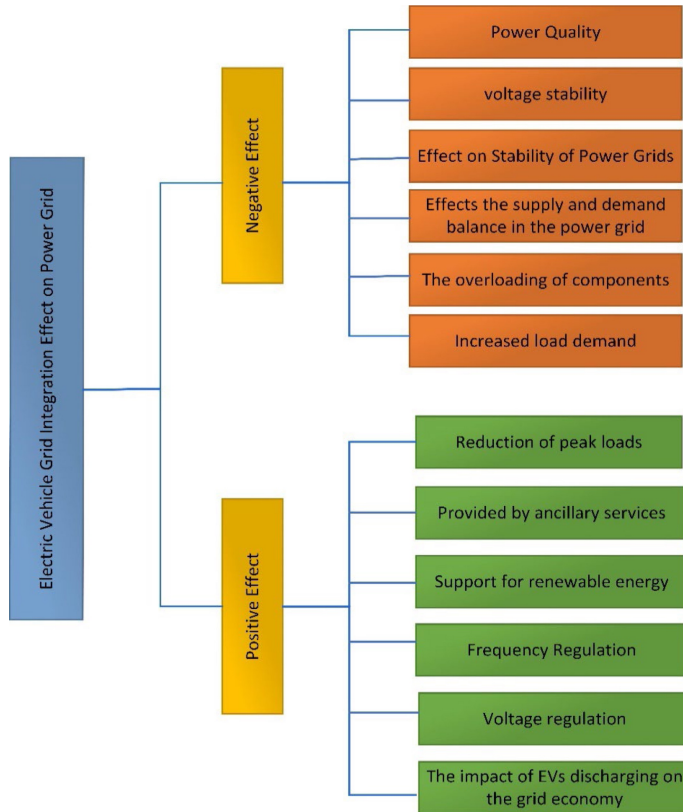
KEY INSIGHTS 	
Electricity generation in Europe	3,901 TWh
Leading source of electricity generation in Europe	Nuclear
Electricity demand in the EU	2,794 TWh

BCG 86TWh – 3%
McK 165TWh – 5.5%



The demand/supply question is thus less about meeting total volume and more about preventing local bottlenecks during peak load times—for example, when the residents of a neighborhood are all charging their cars at the same time on a Friday night in preparation for the weekend.

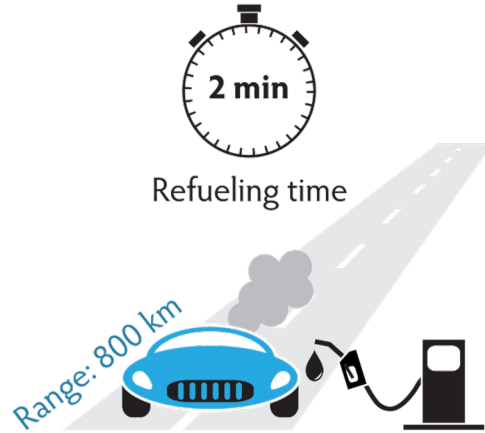
Impact on the grid



- Overvoltage in the grid, deterioration of power quality, increased line damage, and higher current faults ([Godina et al., 2016](#)).
- Due to high-frequency converters, the grid is subject to harmonics, resulting in poor quality power ([Karmaker et al., 2019](#)).
- Distribution transformers become overloaded due to harmonics, causing their life expectancy to decrease ([Meyer et al., 2011](#)).
- Instability is caused by nonlinear EV loads that draw large amounts of power over short periods ([Dharmakeerthi et al., 2013](#)).
- Electric vehicles increase the likelihood of disruptions, and they take longer to return to a steady-state ([Ul-Haq et al., 2015](#)).
- An adequately managed EVGI system can improve the grid's reliability ([Ma et al., 2017](#)).
- Before adding new EV loads to an electrical system that has been unstable, a stability analysis must be conducted ([Onar and Khaligh, 2010](#)).
- The charging architecture influences the variations in total harmonic distortion ([Habib et al., 2015](#)).
- Harmonic distortion variability ranges from 7% to 99% for EV chargers ([Mahalik et al., 2010](#)).
- Congestions in transmission nodes can be expected due to uncontrolled EV charging ([Hadley and Tsvetkova, 2009](#)).
- Using time-of-use (TOU) tariffs and coordinated charging strategies makes the grid more energy-efficient without adding more generating capacity ([Kristoffersen et al., 2011](#)).
- Several bidirectional grid-connected EVs are used here as part of the industrial power grid. Battery management systems may provide limitations regarding the type and extent of usage-driven charge and discharge signals. The penetration of EVs into the grid system is adversely affected ([Hofmann et al., 2015](#)).
- 96 percent of the peak demand on the power system can be reduced in practical circumstances. Whenever the electric vehicle battery has a large capacity, it will significantly benefit from reducing peak domestic and grid demand. Ultimately, this could lead to better use of the power system ([Garwa and Niazi, 2019](#)).
- Services ancillary ensure reliability, demand, supply, and grid stability ([White and Zhang, 2011](#)) ([Guille and Gross, 2009](#)).
- Grid frequency deviation is corrected by frequency regulation ([Garwa and Niazi, 2019](#)) ([ur Rehman and Riaz, 2017](#)) ([Tian et al., 2012](#)).
- Voltage regulation is fundamental to ensuring the supply and demand of reactive power are stable. Electric vehicles can react quickly to regulatory signals ([Qiangqiang et al., 2012](#)).
- EV charging is halted when the system voltage drops below a certain level and resumes when the system voltage reaches a certain level ([Donadee and Ilić, 2012](#)).

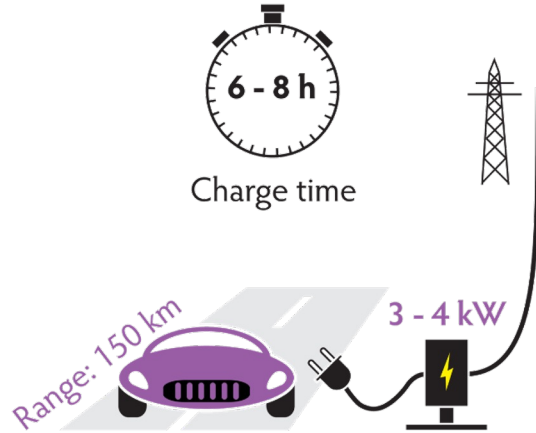
BEHAVIOR

Charge your EV in 15 minutes



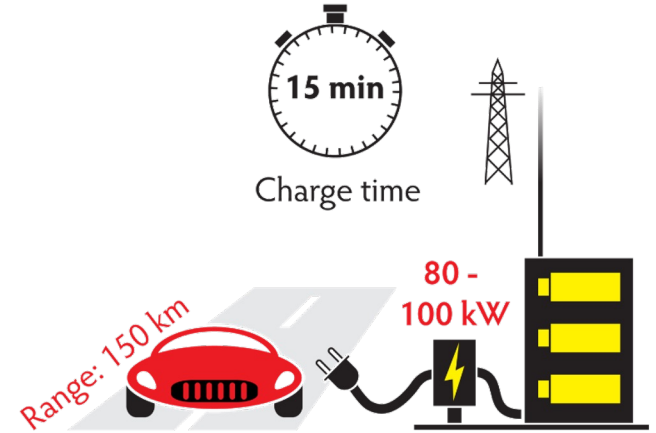
Gasoline and diesel

96% of today's cars. Rapid refueling and long range, but harmful for the environment.



Electricity, home charging

Most common charging method for today's electric cars. Growing risk of overloading the electric grid due to increasing popularity and power requirements.



Electricity, ultrafast charging

Buffering allows for rapid charging of hundreds of cars without overloading the electric grid.

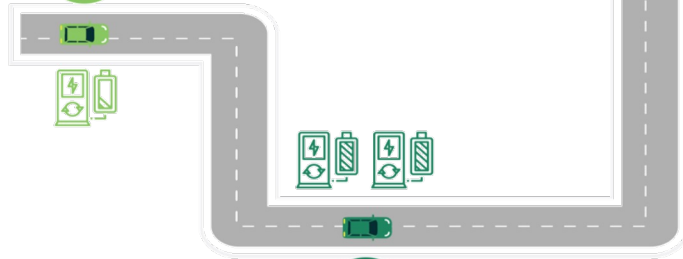
From Private to Public

- Practical and affordable hardware
- Convenient installation
- Ability to track and manage energy consumption
- Integrated into local energy infrastructure



Home and work charging

Primarily private slow charging



Destination charging

Public charging, both slow and fast

- Easy access, attractive offers (including free charging)
- Simple search and booking
- Available at high-demand locations
- Charging speed in accordance with average stay at destination



En-route charging

Primarily public high-power charging

- Broad network coverage
- Capacity, quality, and speed
- Easy search and booking; prebooking functionality; automated GPS suggestions
- Convenient access and billing
- Adjacent offerings for waiting time

Slow charger → Fast charger
15% → 27%
Today → 2030

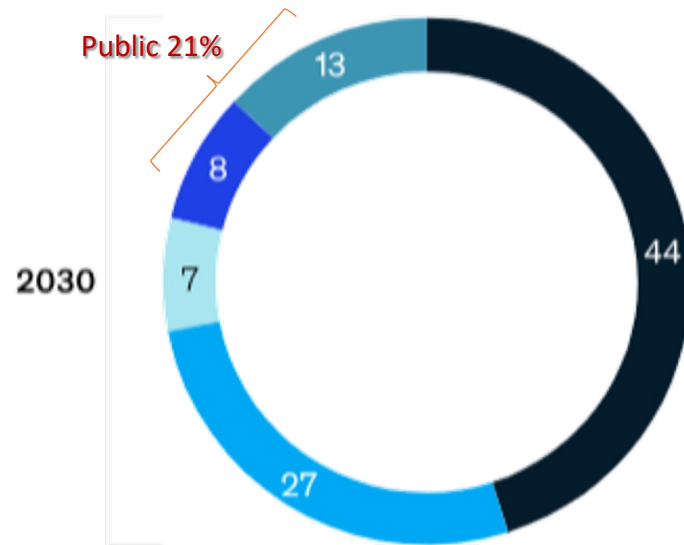
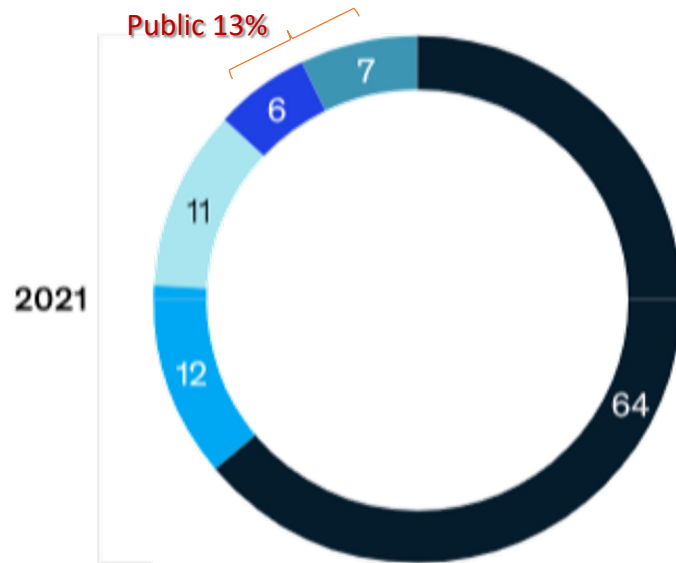
- High-power charging
- Fast and slow charging
- Private charging

Source : BCG

Public Chargers duty increase

Electricity demand by charging use case,¹ %

Residential Workplace Fleet depots On-the-go Retail and destination



Note: Figures may not sum to 100%, because of rounding.

¹ Based on a scenario where zero-emissions vehicles (battery-electric vehicles, plug-in hybrid electric vehicles, fuel-cell electric vehicles) account for half the vehicles sold in the United States in 2030, in line with a federal target.

Source: McKinsey Center for Future Mobility

Fast chargers and use case

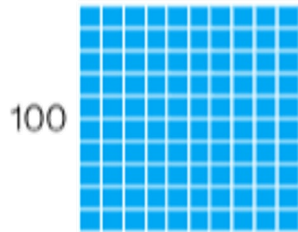


Both require Dynamic Load Balancing
But not with the same strategy

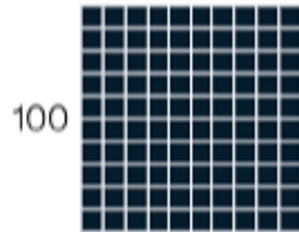


Distribution of chargers in 2030 by use case and technology,¹ %

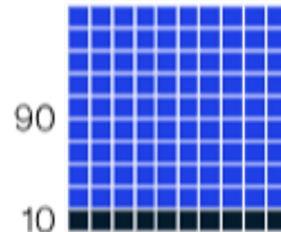
■ Residential L2 chargers ■ Commercial L2 chargers ■ Fast DC chargers



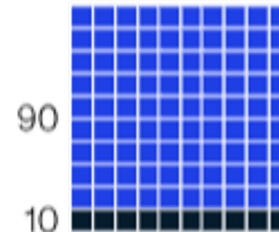
Residential



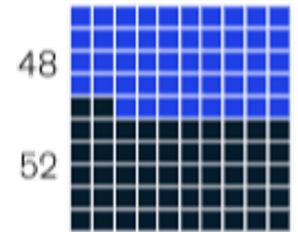
On-the-go



Retail and destination



Workplace



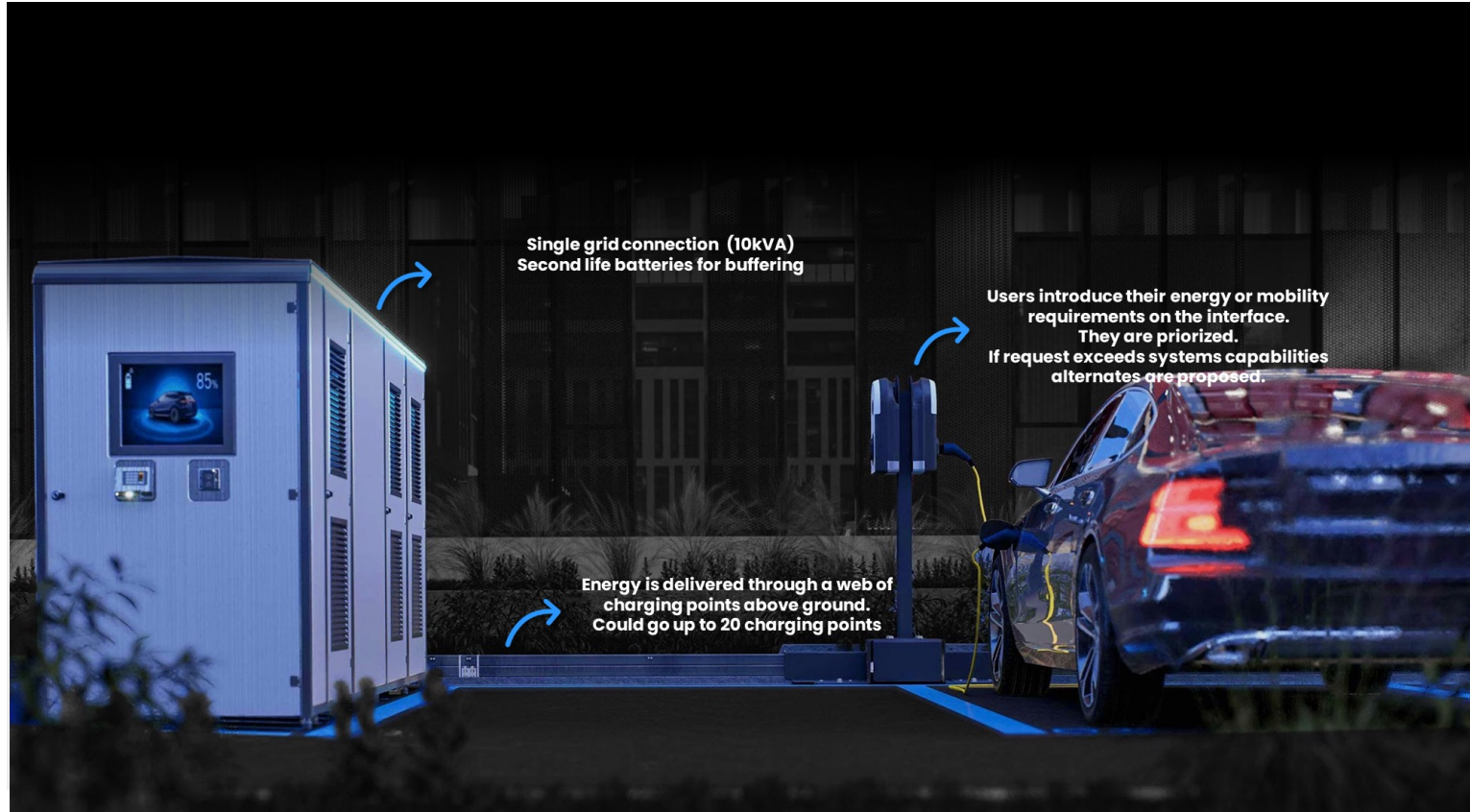
Fleet depots

¹ Based on a scenario where zero-emissions vehicles (battery-electric vehicles, plug-in hybrid electric vehicles, fuel-cell electric vehicles) account for half the vehicles sold in the United States in 2030, in line with a federal target.

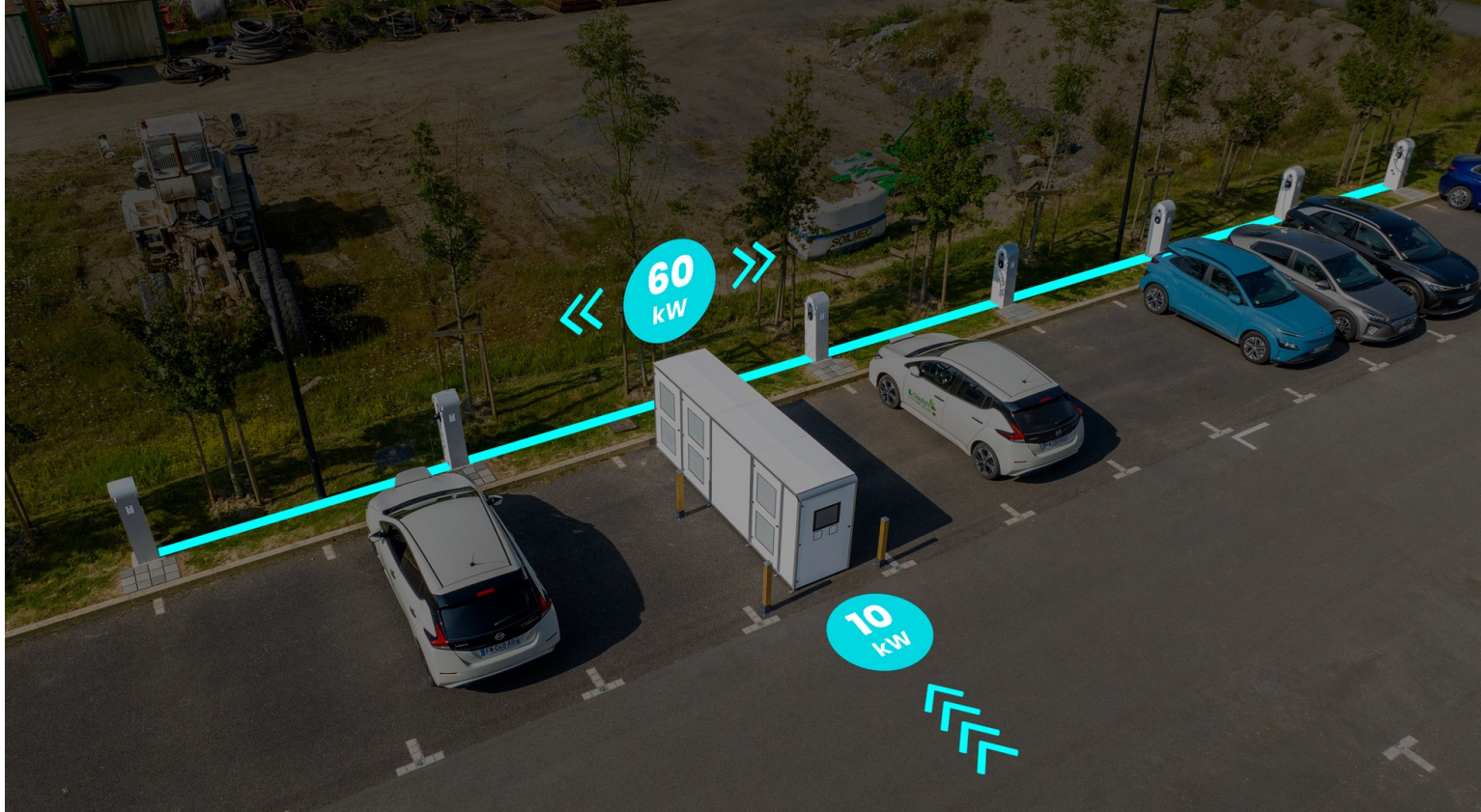
Source: McKinsey Center for Future Mobility

SOLUTIONS BY CE+T

EIKO by Mob Energy



Sierra inside



Leveraging CE+T expertises



- (AI based) charge optimization
- Grid flexibility & trading



- All-in-1 conversion
- Charge/discharge control



WATT4EVER
BATTERIES FOR LIFE

- (repurposed) Battery
- Container & acc.



- DC (Ultra) Fast Chargers
- Control and monetization

1. Buffering electricity for (fast) EV chargers
2. Reduce civil works, container with skid

E-Mobility Container by CE+T

Battery container with fast chargers

Grid support: battery as “power boost” for limited grid connection

Drop shipment : easy and fast to deploy, minimal electric and civil works

Flexible asset: battery controllable and connected to any EMS through APIs

Energy efficient : DC-DC to minimize conversion losses

Fully modular: multiple containers can be deployed step by step on multiple sites, and managed in pool



Also, in our portfolio

Grid Flexibility: play Demand Response, explicit or implicit

V2G ready: extend flexibility thanks to the battery of the vehicle

DER ready: made compatible with solar arrays or wind turbines thru MPPT

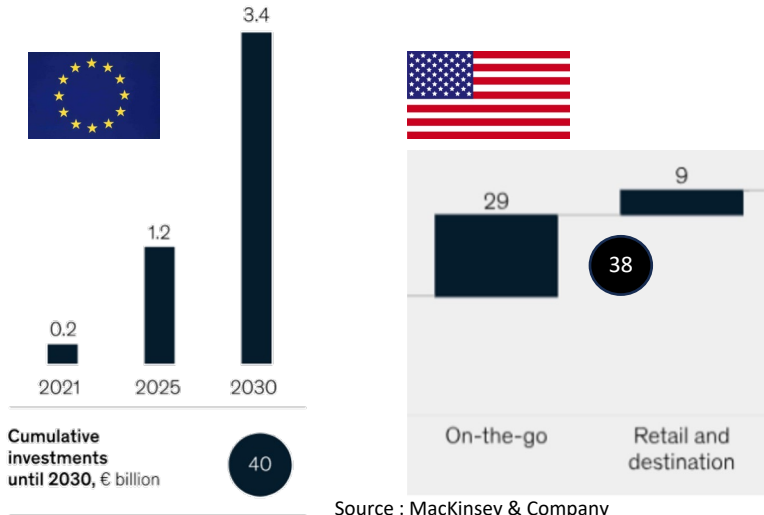
Financing solutions : enables leasing options and third party invest



CE+T POSITIONING

Creating viable businesses

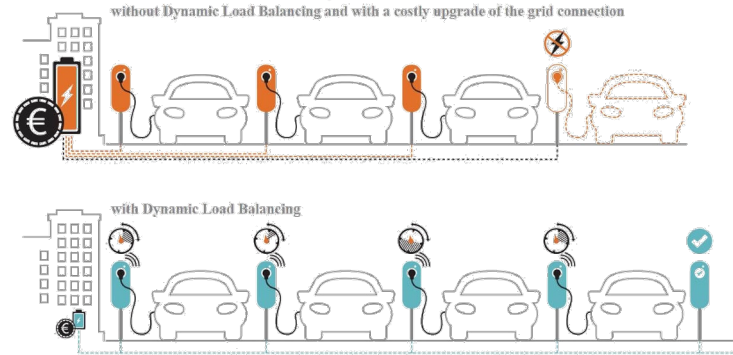
CAPEX Public Charging



Currently, most EV charging business are not or barely profitable

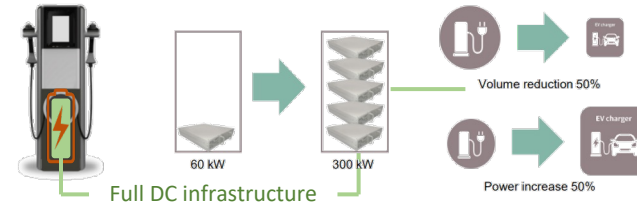
Slow charging strategy

cope with EV blockers (charge hogs)
minimize the cost of the bay

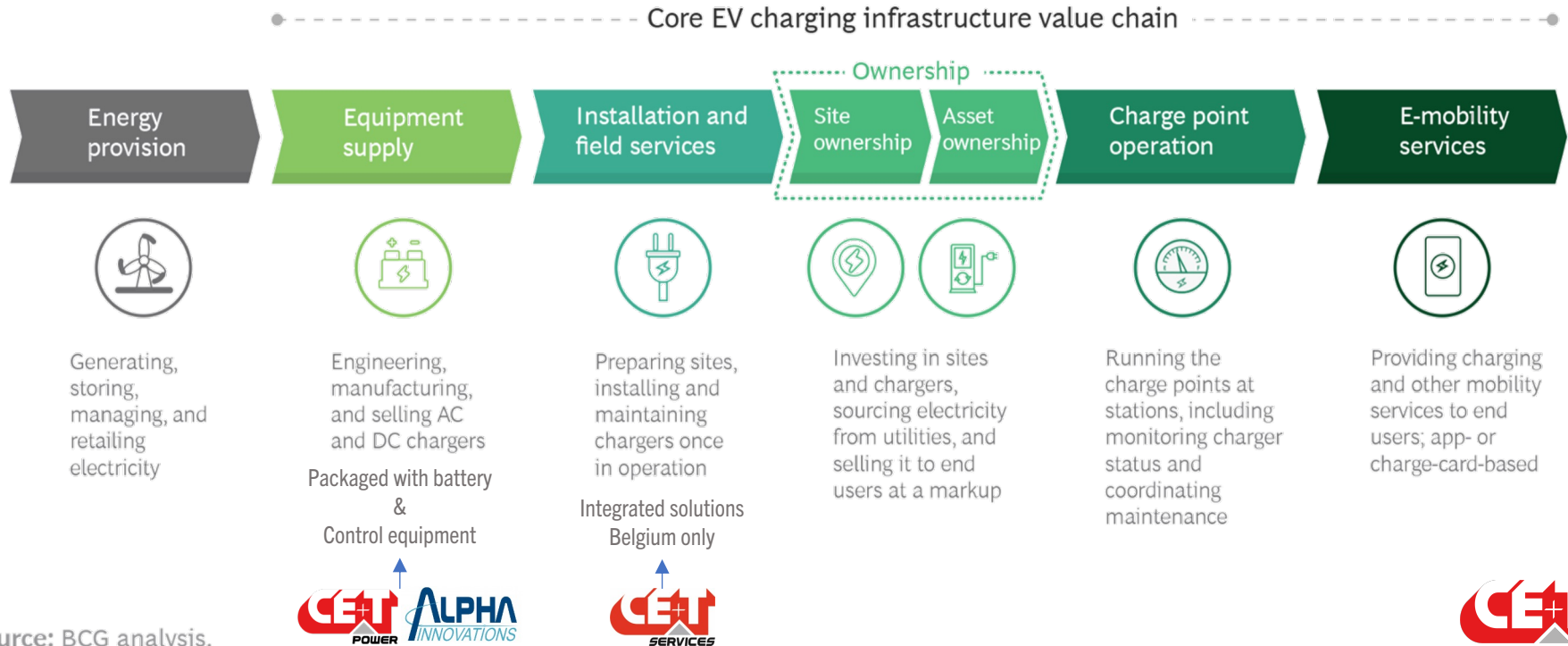


Fast charging strategy

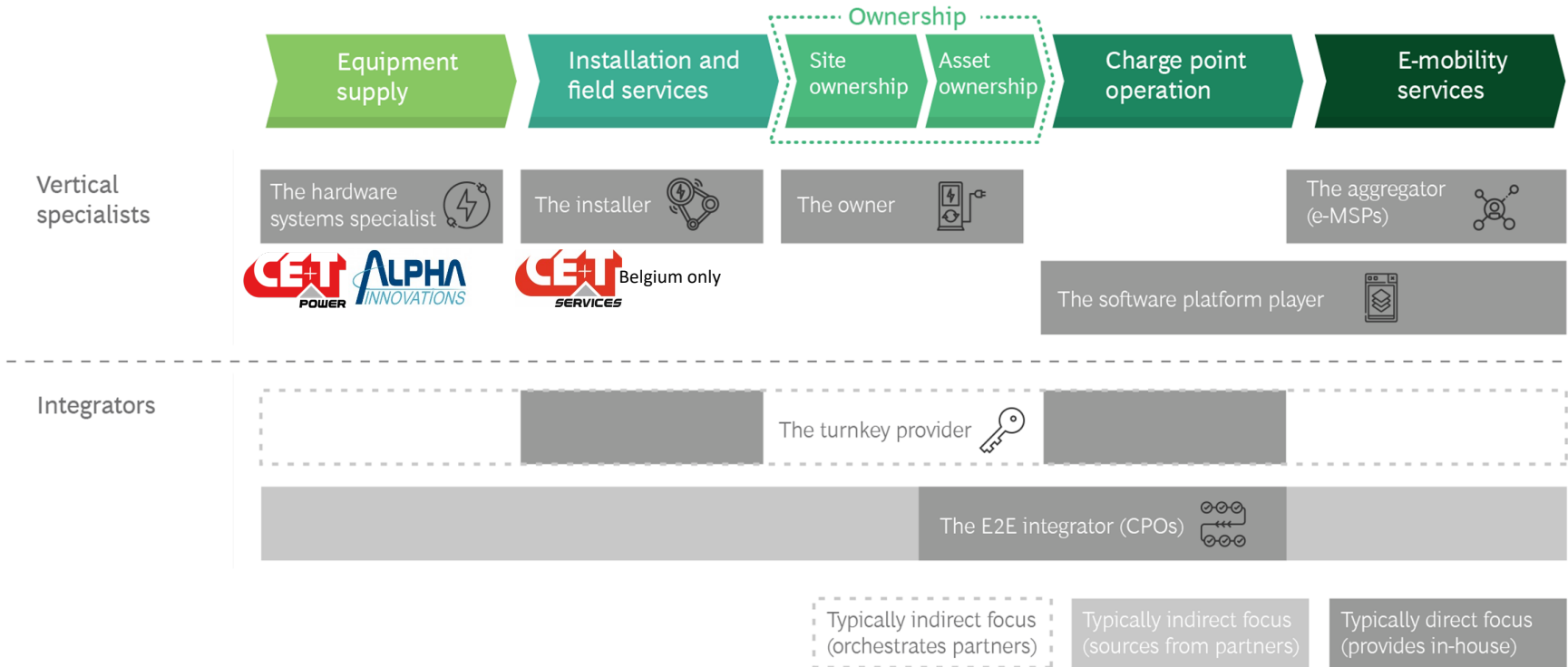
typically, no EV blockers, optimize infra for charging time
maximize the power capacity



The EV charging value chain



The strategic play



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